

**Pomana Transport Limited
Palmerston North**

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Bank link, my on line accounting service, introduced me to enable Business a couple of years ago . The introduction presentation by Hannah McQueen was by and large "run of the mill", until she asked us to go home and look up a specific detail on our last annual financials . She told us that it should be as small as possible, and if it wasn't, we were paying too much tax . When I got home I looked it up, the amount of the figure looking back at me was so large, that I decided there and then to have enable Business give me a second opinion on my financial position. During the course of our first consultation, I came to the realization that my current accountant was not doing all that was possible on my behalf. Enable Business advised me that generally, I had a good solid business structure in place, but there were areas where my deductibility was not maximized . Based on their feedback, I, and I alone, decided to change accountants . Two years down the track and how do I rate them? Awesome! Hannah McQueen worked on our personal expenditure, which over time had become mingled with business expenditure. She set up a more defined banking system for us to use, she introduced personal spend tracking software to fine tune our budget. She organized an insurance specialist to scrutinize all policies regarding value and relevance, this alone saved us \$1,250 per month in premiums with increased benefits. Mark Greer worked on our business. He changed share holding percentages to lower my tax bracket . He also discovered that I had been paying GST on my rental property income for the past five years, this alone resulted in a refund of \$8,500. If you add up these savings, I am close to \$50,000 better off after two years. Changing to enable Business was one of the smartest business decisions I have ever made.

Tai Pomana
Director Pomana Transport Limited